Request for Qualifications Real Estate Appraiser

Issued By:

East Orange Parking Authority 60 Evergreen Place, Suite 503 East Orange, NJ 07018

Submitted By:



460 Main Street Metuchen, New Jersey 08840 732.204.6445



January 5, 2021

ATTN: Tasha Jackson Operations Manager 60 Evergreen Place, Suite 503 East Orange, NJ 07018

RE: RFQ: Real Estate Appraiser

Dear Ms. Jackson:

I am pleased to respond to the Authority's "Request for Qualifications for Real Estate Appraiser." If engaged, we agree to comply with the General Terms and Conditions required by the Authority and enter into the Authority's standard Professional Services Contract. The proposal format and submission requirements are addressed within the attached enclosures.

My response includes the following information:

- Company Overview
- Executive Summary
- Staffing Plan
- Relevant Experience
- Fee Schedule
- References
- Certifications & Forms

The senior contact person will be myself, Gary M. Wade, MAI. The firm operates as a limited liability company incorporated in the State of New Jersey. I am a certified general real estate appraiser in the States of New Jersey, New York, and Pennsylvania. I have been performing real estate appraisal services since 2003. I am also an approved appraiser with the New Jersey Green Acres Program and the Department of Transportation.

ATTN: Tasha Jackson Operations Manager

January 5, 2021 Page Two

In the selection process that follows I wish to draw attention of the Authority that my company has experience preparing appraisal reports of virtually all types of property in and around East Orange. We are located in Metuchen and have varied and extensive experience in appraising for eminent domain purposes, large tracts of vacant land, small to large industrial properties, mixed use and multi-tenanted retail outlets, residential properties and a variety of special-purpose properties. We also have experience preparing appraisal reports for lease negotiations.

I appreciate the opportunity of submitting the enclosed request for proposal and I look forward to the possibility of a productive business relationship with the Authority.

Sincerely,

WADE APPRAISAL, LLC

Gary M. Wade, MAI

Principal

Company Overview

Wade Appraisal, LLC is a full-service real estate appraisal firm certified in New Jersey, New York, and Pennsylvania. The firm specializes in the appraisal of single-family, multi-family, industrial, office, retail, and special-use real estate and utilizes all the latest technologies to accommodate diverse appraisal needs.

Mr. Wade, the principal, has been certified as an expert witness in front of the New Jersey State Superior Court, various County Tax Boards, United States Federal Bankruptcy Court, and in front of several court appointed condemnation commissions. Mr. Wade has also severed as a commissioner in several eminent domain proceedings in Middlesex County.

The firm has a strong presence in New Jersey with a wide range of real estate valuation experience from multi-family, office, industrial to retail, and vacant land throughout the state. The firm's support staff consists of three analysts who use the latest technology available, such as Exact Bid Narrative1 Appraisal System, in assisting with the appraisal process.

Executive Summary

Mr. Wade and company have a strong understanding of the appraisal process and all its valuation methodologies. The firm is led by an MAI Member of the Appraisal Institute. He has performed appraisal services for eminent domain purposes including partial and total takings, mortgage lending, and estate planning purposes throughout New Jersey for 15 years. Several of these appraisals were completed in compliance with the New Jersey Green Acres Program. We have provided consulting services to railroads and Fortune 500 Companies to aid in lease negotiations.

Staffing Plan

Wade Appraisal, LLC is solely owned and operated by Gary M. Wade, MAI. The staff consists of Reena K. Wade, Michael J. Hallas, Lawrence Levenberg, Duwan Irby, and Wendy Witkowsky. Mrs. Wade is responsible for the daily administrative operations of the company. Mr. Hallas, Mr. Levenberg and Mr. Irby are analysts responsible for preliminary research involving the subject and comparable properties. Mrs. Witkowsky is responsible for the firm's marketing efforts.

Gary M. Wade, MAI will serve as the key contact to handle the contract. He has fifteen years of real estate valuation experience specializing in multi-family, office, industrial, retail, special-use, and vacant land throughout the States of New Jersey, New York, and Eastern Pennsylvania.

Lawrence Levenberg attended the New York Institute of Technology. He is an analyst and researcher and has been working for the firm for one year. Some of his experience in New Jersey includes appraisals of office buildings in Monmouth County; shopping center in Lawrence, NJ; and full-service restaurant in West Windsor.

Michael Hallas attended Cornell University and Rutgers Graduate School of Management. At Wade Appraisal he performs field inspections, prepares narrative reports and does comparable sales price confirmations. He has extensive experience in New Jersey and has worked for the firm for three years.

Duwan Irby attended University of Phoenix and Lafayette College and has more than 15 years of experience. At Wade Appraisal, LLC he researches property comparables, performs property measurements, takes BPO photos of various properties, and prepares narrative reports.

GARY M. WADE, MAI RG002141 (New Jersey) GA 003875 (Pennsylvania) NY46000050050 (New York)

EDUCATION:

University of Colorado, Boulder, CO
Bachelor of Arts in Environmental Studies with a Minor in Geography

All Appraisal Institute Courses required for the MAI designation

- Fundamentals of Separating Real Property, Personal Property, and Intangible Assets, March 2012
- Business Practices and Ethics, September 2014
- Uniform Standards of Professional Appraisal Practice, February 2019
- ARGUS Enterprise Training December 2018
- Uniform Appraisal Standards for Federal Land Acquisitions, April 2019

PROFESSIONAL AFFILIATIONS:

MAI Designated Member, Appraisal Institute
Approved Small Business Administration Appraiser
State of New Jersey Green Acres Approved Appraiser
New Jersey State Agricultural Development Committee Approved Appraiser
2020 Appraisal Institute Metro New Jersey Chapter President
2019/20 Director – Metuchen Area Chamber of Commerce
Commissioner on the Metuchen Parking Authority

EXPERIENCE:

Gary M. Wade, MAI, has fifteen years of real estate valuation experience specializing in multi-family, office, industrial, retail, special-use, and land properties throughout the States of New Jersey, New York, and Eastern Pennsylvania. Mr. Wade's experience covers consultations for market valuations, investment and discounted cash flow analysis, valuation of partial interests, highest and best use studies, rental analysis, condemnation/eminent domain, and feasibility analysis. He has been qualified as an expert witness in New Jersey Superior Court and United States Bankruptcy Court. He has also served as a court appointed commissioner presiding over eminent domain proceedings in Middlesex County, New Jersey. Mr. Wade has extensive experience with a regional railroad performing appraisals of abandoned rail yards, railroad rights-of-way, vacant land and multi-family land on former rail yards in several counties throughout New Jersey. This experience includes several corridor valuations.

MICHAEL J. HALLAS

EDUCATION:

Cornell University, Ithaca, NY Bachelor of Arts in Economics

Rutgers Graduate School of Management, New Brunswick, NJ MBA in Finance

EXPERIENCE:

Michael Hallas attended Cornell University and Rutgers Graduate School of Management. At Wade Appraisal he performs field inspections, prepares narrative reports and does comparable sales price confirmations. He has extensive experience in New Jersey and also performs inspections in New York and Pennsylvania. He has worked for the firm for three years and has earned a Middlesex County Project Management Certificate by successfully completing ten levels of project management instruction.

APPRAISAL EDUCATION:

- Basic Appraisal Principals
- Basic Appraisal Procedures
- National Uniform Standards of Professional Appraisal Practice
- USPAP Course-15 Hr
- Real Estate Finance, Statistics, and Valuation Modeling
- General Appraiser Income Approach- Part 1

TECHNICAL SKILLS:

Exact Bid Narrative1 Appraisal System, Visual Basic(VBA), Sybase, Oracle, Sharepoint, Office 365, Microsoft applications

LAWRENCE A. LEVENBERG

EDUCATION:

New York Institute of Technology, Old Westbury, NY Bachelor of Science in Interdisciplinary Studies

EXPERIENCE:

Lawrence Levenberg attended the New York Institute of Technology. He is an analyst and researcher who has been working for the firm for one year. He has extensive experience throughout New Jersey and additional experience in New York and Pennsylvania. Some of his experience in New Jersey includes appraisals of the following: new construction high-rise building in Hudson County; office buildings in Middlesex, Somerset, and Monmouth Counties; day care facilities in Camden and Essex Counties; industrial condominiums in Bergen County; retail building in Union County; school property in Ocean County; medical office, shopping center and restaurant in Mercer County. Experience in New York and Pennsylvania includes appraisals of an office building in Rockland County and a mixed-use property in Philadelphia.

APPRAISAL EDUCATION:

- Supervisor-Trainee Course for New Jersey
- 2018-2019 15 hr National USPAP Course
- Basic Appraisal Procedures
- Basic Appraisal Principles

TECHNICAL SKILLS:

Exact Bid Narrative 1 Appraisal System, Microsoft applications, Notary Public

DUWAN B. IRBY, PMP

EDUCATION:

University of Phoenix, B.S. Information Technology Lafayette College, Easton PA, Electrical Engineering

EXPERIENCE:

Duwan Irby attended University of Phoenix and Lafayette College and has more than 15 years of experience. At Wade Appraisal, LLC he researches property comparables, performs property measurements, takes BPO photos of various properties, and prepares narrative reports. He has extensive experience in New Jersey and currently holds a NJ Apprentice Appraiser license and is a Certified Project Professional (PMP).

APPRAISAL EDUCATION:

- Basic Appraisal Principals
- Basic Appraisal Procedures
- National Uniform Standards of Professional Appraisal Practice
- USPAP Course-15 Hr
- Real Estate Finance, Statistics, and Valuation Modeling
- General Appraiser Income Approach- Part 1

TECHNICAL SKILLS:

Exact Bid Narrative1 Appraisal System, Visual Basic(VBA), Sybase, Oracle, Sharepoint, Office 365, Microsoft applications

Summary of Relevant Experience

East Orange

• Appraisals of office buildings, apartments, mixed-use properties, special-use properties, industrial properties, retail properties

Essex County- Wade Appraisal, LLC has conducted more than 100 appraisals in Essex County.

• Appraisals of the following: multi-unit apartment buildings, office buildings, vacant land, warehouses, churches, mixed-use buildings, retail strip centers, retail buildings, day care center, car wash, women's shelter

Middlesex County

- Appointed a condemnation commissioner by Judge Rivas in two partial taking complaints in Middlesex County. – September and October 2017
- Appraisal of student-oriented housing building- 2019

Borough of Metuchen

• Actively appraising three properties, including a theatre, partial land taking, and a vacant gas station for acquisition in a redevelopment zone.- 2018

Borough of Sayreville

• Conducting appraisals to determine value of real property and/or easements within the Sayreville Redevelopment Zone. - 2019

Municipality of Princeton

- Appraised a light industrial building for acquisition May 2016
- Appraised a former automobile service station for acquisition May 2016
 Engaged by: Ed Schmierer, Esq. 609-436-1200

Rahway Parking Authority

Appraised two vacant residential lots for acquisition – August and September 2017
 Engaged by: Michael Ash, Esq. - 201-347-2118

Atlantic Health System

• Appraised two medical office buildings adjacent to a regional hospital – June 2016

Conrail

- Appraised a section of a railyard for lease negotiations in Newark, New Jersey June 2017
- Appraised a one-mile long railroad corridor through Perth Amboy involving a potential occupation – September 2017

Habitat for Humanity of Camden County

• Appraised a small warehouse for Acquisition – March 2017

New Jersey American Water

 Appraised several land parcels in various municipalities for disposition – May to September 2017

Partial List of Mortgage Lending Clients

Investors Bank Enterprise Bank Wells Fargo M&T Bank

Affinity Federal Credit Union Sterling National Bank
Lakeland Bank Fulton Bank of NJ
Amboy Bank JP Morgan Chase

Provident Bank

Mr. Wade has appraised multiple Essex County parcels, including several for the New Jersey Department of Transportation's Route 280/Route 21 Interchange Project. This assignment included the appraisal of several residential and commercial parcel bordering the elevated highway. In addition, Mr. Wade has appraised numerous warehouse, office, retail, and single-family dwellings.

Governmental Experience

Municipality of Princeton

 Appraised a former newspaper production facility and automobile repair facility for a potential acquisition.- 2016

New Jersey Turnpike Authority 6 thru Widening Project

• Appraised numerous industrial, residential, and commercial properties adjacent to the Turnpike. The assignment involved the appraisals of fee takings and easements.

Garden State Parkway/Interstate 78 Interchange

• Appraised several residential, industrial, and special-use properties involving the realignment of the Interchange.

Garden State Parkway Exit 105 Realignment

• Appraised several commercial and hospitality properties involving the realignment of the Interchange.

Rahway Parking Authority

• Appraised a vacant residential lot and a vacant restaurant facility for acquisition.

Fort Monmouth Redevelopment Authority

• Approved appraiser with the Fort Monmouth Redevelopment Authority.

Fee Schedule

Appraisal Report Fee Schedule

Vacant Land	\$1,500 & Up
Single-Family Dwellings	\$850 & Up
Two to Four-Family Dwellings	\$1,000 & Up
Commercial & Industrial Properties	\$1,800 & Up
Appraisal Review	\$650 & Up

Hourly Rates

Appraisal Preparation	\$175/Hour
Litigation Services	\$200/Hour
Transactional Support	\$200/Hour

A retainer is not required. The total fee will be billed at the completion of the assignment.

Professional References

Project Name: Habitat for Humanity; appraisal of a warehouse property

Cory K. Kestner, Esquire Archer & Greiner, P.C.

101 Carnegie Center, Suite 300 Princeton, New Jersey 08540

Phone: 609.580.3738 c.kestner@archerlaw.com

Project Name: Rahway Parking Authority; appraised two properties for

acquisition

Michael J. Ash, Esquire

Decotiis, FitzPatrick, Cole & Giblin, LLP

Glenpointe Centre West

500 Frank W. Burr Boulevard

Teaneck, New Jersey 07666

Phone: 201.347.2118 MAsh@decotiislaw.com

Project Name: Various tax appeals and eminent domain assignments

Thomas Olson, Esquire

McKirdy, Riskin, Olson & DellaPelle, P.C.

136 South Street

Morristown, New Jersey 07962

Phone: 973.539.8900 x 212 tolson@mckirdyriskin.com

Project Name: Additions to Hartshorne Woods Park

Melissa Bezahler Project Manager Land Preservation Services Monmouth County Park System 805 Newman Springs Road Lincroft, NJ 07738

Phone: 732.842.4000, ext. 4324

melissa.bezahler@monmouthcountyparks.com

State Certifications

INTED ON WATERMARKED PAPER, WITH A MULTI-COLORED

State Of New Jersey **New Jersey Office of the Attorney General Division of Consumer Affairs**

THIS IS TO CERTIFY THAT THE Real Estate Appraisers Board

HAS CERTIFIED

Gary M. Wade P.O. Box 428 Metuchen NJ 08840

FOR PRACTICE IN NEW JERSEY AS A(N): Certified General Appraiser

11/04/2019 TO 12/31/2021 VALID

Signature of Licensee/Registrant/Certificate Holder

42RG00214100 LICENSE/REGISTRATION/CERTIFICATION #

BACKGROUND AND MULTIPLE SECURITY FEATURES. PLEASE VERIFY AUTHENTICITY

State Of New Jersey New Jersey Office of the Attorney General **Division of Consumer Affairs**

THIS IS TO CERTIFY THAT THE Real Estate Appraisers Board

HAS LICENSED

Michael J. Hallas 6 Crest Drive Metuchen NJ 08840

FOR PRACTICE IN NEW JERSEY AS A(N): Trainee Permit

02/15/2019 TO 02/29/2020 VALID

42RP00409200
LICENSE/REGISTRATION/CERTIFICATION #

Signature of Licensee/Registrant/Certificate Holder

State Of New Jersey New Jersey Office of the Attorney General Division of Consumer Affairs

THIS IS TO CERTIFY THAT THE Real Estate Appraisers Board

HAS LICENSED

Lawrence A. Levenberg Wade Appraisal, LLC 460 Main Street Metuchen NJ 08840

FOR PRACTICE IN NEW JERSEY AS A(N): Trainee Permit

01/03/2019 TO 01/31/2020 VALID

Signature of Licensee/Registrant/Certificate Holder

42RP00408900

LICENSE/REGISTRATION/CERTIFICATION #

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THIS DOCUMENT IS PRINTED ON WATERMARKED PAPER, WITH A MULTI-COLORED

State Of New Jersey New Jersey Office of the Attorney General Division of Consumer Affairs

THIS IS TO CERTIFY THAT THE Real Estate Appraisers Board

HAS LICENSED

Duwan B. Irby 240 Ward Place South Orange NJ 07079

FOR PRACTICE IN NEW JERSEY AS A(N): Trainee Permit

09/26/2018 TO 05/31/2019

42RP00404400
LICENSE/REGISTRATION/CERTIFICATION #

Signature of Licensee/Registrant/Certificate Holder

Business Registration Certificate



Employee Information Report



CHECKLIST

SERVICE TITLE:
SUBMISSION DATE: November, 2020
The following items, as indicated below (X), shall be provided with the receipt of sealed submissions:
1. Non-Collusion Affidavit
2. Disclosure of Ownership Form
3. Insurance Requirement Acknowledgement Form
4. Mandatory Equal Employment Opportunity Notice Acknowledgement
5. Copy of your <i>Business Registration Certificate</i> as issued by the State of New Jersey, Department of Treasury, Division of Revenue
6. Entity Information Form
7. Qualifications Submission
8. Disclosure of Investment Activities in Iran
Reminder:

Please submit one (1) electronic copy to <u>eostreetpermits@verizon.net</u>, one (1) original, and two (2) additional sets of the sealed submission.

NON-COLLUSION AFFIDAVIT

STATE OF NEW JERSEY : COUNTY OF Middleseiss.
COUNTY OF NOTICE STATE OF THE S
of Metroller of the Barayle
in the County of Midellesey and the State of New Jersey, of full age, being duly sworn according to law on my oath depose and say that:
I am Principal
of the firm of Woode Approxal, LLC
the Entity making the submission for the above named Service, and that I executed the said submission with full authority to do so; that said Entity has not, directly or indirectly, entered into any agreements, participated in any collusion, or otherwise taken any action in restraint of fair and open competition in connection with the above named Service; and that all statements contained in said submission and in this affidavit are true and correct, and made with full knowledge that the East Orange Parking Authority relies upon the truth of the statements contained in said submission and in the statements contained in this affidavit in awarding the contract for said Service.
I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bonafide employees or bonafide establish, commercial or selling agencies maintained by:
Wade Appraisal, LLC Name of Entity
Subscribed and sworn to before me
this 6th day of January, 2021
Notary Public, State of Notary
My Commission expires (Type or Print Name of affiant and Title, under signature)
LAWRENCE A LEVENBERG NOTARY PUBLIC STATE OF NEW JERSEY ID # 50080930 MY COMMISSION EXPIRES APRIL 18, 2023

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: Wode Appreisal, LLC
Organization Address: 460 main Street, Matricker US 08840
Part I Check the box that represents the type of business organization:
Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
For-Profit Corporation (any type) Limited Liability Company (LLC)
Partnership Limited Partnership Limited Liability Partnership (LLP)
Other (be specific):
Part II
The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. (COMPLETE THE LIST BELOW IN THIS SECTION)
OR
No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. (SKIP TO PART IV)
(Please attach additional sheets if more space is needed):
Name of Individual or Business Entity Home Address (for Individuals) or Business Address
Gary M. Wade 72 then, NS 08840

<u>Part III</u> DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. Attach additional sheets if more space is needed.

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership, and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. Attach additional sheets if more space is needed.

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the East Orange Parking Authority is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with the Authority to notify the Authority in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the Authority to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Coary M. Wode	Title:	Principal
Signature:	gul	Date:	1/5/2021

INSURANCE REQUIREMENTS AND ACKNOWLEDGEMENT FORM

Certificate(s) of Insurance shall be filed with the Chairman's Office upon award of the contract by the Board of Commissioners.

The minimum amount of insurance to be carried by the Service Entity shall be as follows:

PROFESSIONAL LIABILITY INSURANCE

Limits shall be a minimum of \$1,000,000.00 for each claim and \$1,000,000.00 aggregate each policy period.

Acknowledgement of Insurance Requirement:	
(Signature)	(Date)
Gary M. Wade, Principal	
(Printed Name and Title)	

MANDATORY EQUAL EMPLOYMENT OPPORTUNITY NOTICE (N.J.S.A. 10:5-31 et seg. and N.J.A.C. 17:27 et seg.)

GOODS, PROFESSIONAL SERVICES, AND GENERAL SERVICE CONTRACTS

This form is a summary of the successful entity's requirement to comply with the requirements of N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 et seq.

The successful entity shall submit to the East Orange Parking Authority, after notification of award but prior to the execution of this contract, one of the following three documents as forms of evidence:

(a) A photocopy of a valid letter that the vendor is operating under an existing Federally approved or sanctioned affirmative action program (good for one year from the date of the letter);

OR

(b) A photocopy of a Certificate of Employee Information Report approval, issued in accordance with N.J.A.C. 17:27-1.1 et seq.;

OR

(c) A photocopy of an Employee Information Report (Form AA302) provided by the Division of Contract Compliance and distributed to the East Orange Parking Authority to be completed by the vendor in accordance with N.J.A.C. 17:27-1.1 et seq.

The successful entity may obtain the Employee Information Report (AA302) from the East Orange Parking Authority during normal business hours.

The successful entities must submit the white and canary copies of the AA302 (Employee Information Report) to the Division of Contract Compliance and Equal Employment Opportunity in Public Contracts (Division). The pink *Public Agency* copy is submitted to the East Orange Parking Authority, and the gold *Vendor* copy is retained by the entity.

The undersigned entity certifies that he/she is aware of the commitment to comply with the requirements of N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 et seq. and agrees to furnish the required forms of evidence.

The undersigned entity further understands that his/her submission shall be rejected as non-responsive if said entity fails to comply with the requirements of $\underline{N.J.S.A.}$ 10:5-31 \underline{et} \underline{seq} . and $\underline{N.J.A.C.}$ 17:27 \underline{et} \underline{seq} .

COMPANY: Wada Appraisal,	LLC	
SIGNATURE:	PRINT NAME:	Cary M. Wade
TITLE: Pantipal	DATE:	1/5/2000

ENTITY INFORMATION FORM

If the Entity is an *INDIVIDUAL*, sign name and give the following information:

LLC

Name: Wade Appr	ofsal, LC
Address: 460 man	Street, Meticker NJ 05540
	Social Security No.:
Fax No.:	E-Mail: 6 cexede @ woode appressed net
If the individual has a TRADE NAM	
Trading As:	Telephone No.:
**********	*******************
If the Entity is a <i>PARTNERSHIP</i> , g	ve the following information:
Name of Partners:	
Firm Name:	
Address:	
Telephone No.:	Federal I.D. No.:
Fax No.:	E-Mail:
Social Security No.:	
Signature of authorized agent:	
*********	******************
If the Entity is INCORPORATED, g	ve the following information:
State under whose laws incorporated	
Location of principal office:	
Telephone No.:	Federal I.D. No.:
Fax No.:	E-Mail:
Name of agent in charge of said offic	e upon whom notice may be legally served:
Telephone No.:	Name of Corporation:
Signature:	By:
Title:	Address:

SUBMISSION FORM

Note: Attach additional sheets as necessary.

Service: Appraisal Services
1. Names and roles of the individuals who will perform the services and description of their education, Authority experience, and experience with projects similar to the services contained herein including their education, degrees, and certifications:
Gary M. Wade, MAI will serve as the key contact to handle the contract. He has fifteen years of real estate valuation experience specializing in multi-family, office, industrial, retail, special-use, and vacant land throughout the States of New Jersey, New York, and Eastern Pennsylvania.
Lawrence Levenberg attended the New York Institute of Technology. He is an analyst and researcher and has been working for the firm for one year. Some of his experience in New Jersey includes appraisals of office buildings in Monmouth County; shopping center in Lawrence, NJ; and full-service restaurant in West Windsor.
Michael Hallas attended Cornell University and Rutgers Graduate School of Management. At Wade Appraisal he performs field inspections, prepares narrative reports and does comparable sales price confirmations. He has extensive experience in New Jersey and has worked for the firm for three years.
Duwan Irby attended University of Phoenix and Lafayette College and has more than 15 years of experience. At Wade Appraisal, LLC he researches property comparables, performs property measurements, takes BPO photos of various properties, and prepares narrative reports. * Please see additional information in our proposal. 2. References and record of success of same or similar service:
Cory K. Kesnter, Esq., Archer & Greiner, PC Princeton, NJ
c.kestner@archerlaw.com 609.580.3738
Project: Habitat for Humanity, appraisal of a warehouse property
Michael J. Ash, Esq., Decotiis, FitzPatrick, Cole & Giblin, LLP Teaneck, NJ 07666 mash@decotiislaw.com
201.347.2118 Project: Rahway Parking Authority, appraised two properties for acquisition
Thomas Olson, Esq., McKirdy, Riskin, Olson & DellaPelle, PC Morristown, NJ 07962 tolson@mckirdyriskin.com 973.539.8900 x212 Project: Various tax appeals and eminent domain assignments

3. Description of ability to provide the services in a timely fashion (including staffing, familiarity, and location of key staff):

Wade Appraisal, LLC is a full-service real estate appraisal firm certified in New Jersey, New York, and Pennsylvania. The firm specializes in the appraisal of single-family, multi-family, industrial, office, retail, and special-use real estate and utilizes all the latest technologies to accommodate diverse appraisal needs. The firm has the ability to provide services in a timely fashion. We are located in Metuchen, New Jersey. Mr. Wade and company have a strong understanding of the appraisal process and all its valuation methodologies. The firm is led by an MAI Member of the Appraisal Institute. He has performed appraisal services for eminent domain purposes including partial and total takings, mortgage lending, and estate planning purposes throughout New Jersey for 15 years. Several of these appraisals were completed in compliance with the New Jersey Green Acres Program. We have provided consulting services to railroads and Fortune 500 Companies to aid in lease negotiations. * Please see our proposal for additional information.

4. Cost details, including the hourly rates of each of the individuals who will perform services, and all expenses:

Appraisal Report Fee Schedule		
rippidisai report i ee senedale		
Vacant Land	\$1,500 & Up	
Single-Family Dwellings	\$850 & Up	
Two to Four-Family Dwellings	\$1,000 & Up	
Commercial & Industrial Properties	\$1,800 & Up	
Appraisal Review	\$650 & Up	
Hourly Rates		
Appraisal Preparation	\$175/Hour	
Litigation Services	\$200/Hour	
Transactional Support	\$200/Hour	
*Please see our Fee Schedule included	in our proposal.	
Note: Attach additional sheets as n	ecessary.	
Firm: Wade Appraisal, LLC		Date: 1/5/2001
Authorized Representative (Print):		
Gary M. Wade		
Signature:		Title: Principal
Telephone #:		Fax #:n/a

DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

Entity Name: Wode Approximal, LIC
PART 1: Please check one:
I certify, pursuant to Public Law 2012, c. 25, that neither the entity listed above nor any of the entity's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List").
I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. I will skip Part 2 and sign and complete the Certification below.
OR
I am unable to certify as above because the bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate, and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as nonresponsive and appropriate penalties, fines, and/or sanctions will be assessed as provided by law.
PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN
You must provide a detailed, accurate, and precise description of the activities of the entity, or one of its parents, subsidiaries, or affiliates, engaging in the investment activities in Iran outlined above by completing the below.
Name:
Relationship to Entity: Description of Activities:
Duration of Activities:
Anticipated Cessation Date:
Entity Contact Name and Phone Number:
I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the entity; that the Authority is relying on the information contained herein and that I am under a continuing obligation from the date of this

certification through the completion of any contracts with the Authority to notify the Authority in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my

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agreement(s) with the Authority, permitting the A	uthority to declare any contract(s) resulting from
this certification void and unenforceable.	Ω
Gary M. Wade	J. J.
	Signature:
Full Name (Print): Title: Principal Date: 115/2020	_
Date: 1/5/2026	

End of Submission Package